Executive Summary Report

Characteristics Based Market Adjustment for 2000 Assessment Roll

Area Name / Number: Area 30 - Fairwood **Previous Physical Inspection:** 1998

Sales - Improved Summary: Number of Sales: 817

Range of Sale Dates: 1/98 - 12/99

| Sales – Improved Valuation Change Summary | | | | | | |
|---|----------|-----------|-----------|------------|-------|---------|
| | Land | Imps | Total | Sale Price | Ratio | COV |
| 1999 Value | \$56,300 | \$107,200 | \$163,500 | \$178,300 | 91.7% | 8.70% |
| 2000 Value | \$60,600 | \$115,200 | \$175,800 | \$178,300 | 98.6% | 8.69% |
| Change | +\$4,300 | +\$8,000 | +\$12,300 | N/A | +6.9% | -0.01%* |
| % Change | +7.6% | +7.5% | +7.5% | N/A | +7.5% | -0.11%* |

^{*}COV is a measure of uniformity, the lower the number the better the uniformity. The negative figures, -0.01% and -0.11%, actually represent an improvement.

Sales used in Analysis: All sales of single family residences on residential lots which were verified as, or appeared to be, market sales were considered for the analysis. Individual sales, of that group, that were excluded are listed later in this report. Multi-parcel sales; multi-building sales; mobile home sales; and sales of new construction where less than a fully complete house was assessed for 1999 were also excluded.

Population - Improved Parcel Summary Data:

| | Land | Imps | Total |
|-----------------------|----------|-----------|-----------|
| 1999 Value | \$57,100 | \$109,400 | \$166,500 |
| 2000 Value | \$61,300 | \$117,700 | \$179,500 |
| Percent Change | +7.4% | +7.6% | +7.5% |

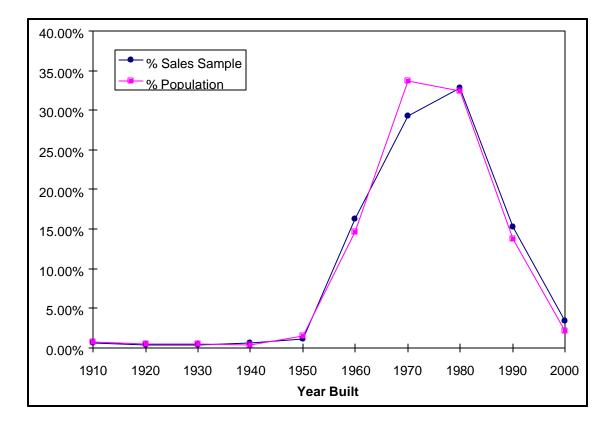
Number of improved Parcels in the Population: 6483

Summary of Findings: The analysis for this area consisted of a general review of applicable characteristics such as grade, age, condition, stories, living areas, views, waterfront, lot size, land problems and neighborhoods. The analysis results showed that this area required minimal adjustments in order to improve the uniformity of assessments throughout the area. Several individual and combination variables were attempted in a formula analysis but none proved to be statistically significant. The average ratio (assessed value/sales price) was low for all properties throughout this area. It was determined that a factor based analysis would provide the most significant results while maintaining equalization and equity among the properties.

Comparison of Sales Sample and Population Data by Year Built

| Sales Sample | | |
|--------------|-----------|----------------|
| Year Built | Frequency | % Sales Sample |
| 1910 | 5 | 0.61% |
| 1920 | 3 | 0.37% |
| 1930 | 3 | 0.37% |
| 1940 | 5 | 0.61% |
| 1950 | 9 | 1.10% |
| 1960 | 133 | 16.28% |
| 1970 | 239 | 29.25% |
| 1980 | 268 | 32.80% |
| 1990 | 125 | 15.30% |
| 2000 | 27 | 3.30% |
| | 817 | |

| Population | | |
|------------|-----------|--------------|
| Year Built | Frequency | % Population |
| 1910 | 46 | 0.71% |
| 1920 | 32 | 0.49% |
| 1930 | 26 | 0.40% |
| 1940 | 24 | 0.37% |
| 1950 | 93 | 1.43% |
| 1960 | 946 | 14.59% |
| 1970 | 2184 | 33.69% |
| 1980 | 2104 | 32.45% |
| 1990 | 894 | 13.79% |
| 2000 | 134 | 2.07% |
| | 6483 | |

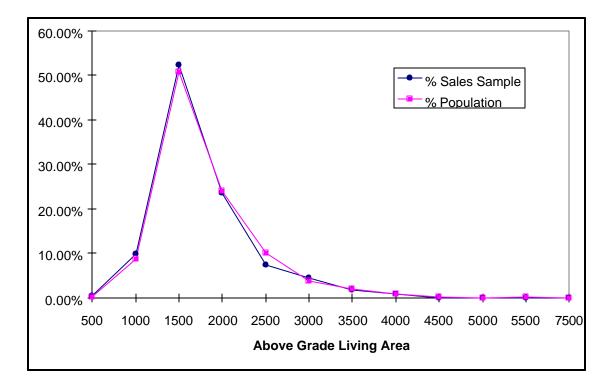


The sales sample frequency distribution follows the population distribution very closely with regard to Year Built. This distribution is ideal for both accurate analysis and appraisals.

Comparison of Sales Sample and Population by Above Grade Living Area

| Sales Sample | | |
|--------------|-----------|----------------|
| AGLA | Frequency | % Sales Sample |
| 500 | 2 | 0.24% |
| 1000 | 80 | 9.79% |
| 1500 | 428 | 52.39% |
| 2000 | 192 | 23.50% |
| 2500 | 60 | 7.34% |
| 3000 | 36 | 4.41% |
| 3500 | 13 | 1.59% |
| 4000 | 6 | 0.73% |
| 4500 | 0 | 0.00% |
| 5000 | 0 | 0.00% |
| 5500 | 0 | 0.00% |
| 7500 | 0 | 0.00% |
| | 817 | 7 |

| Population | | |
|------------|-----------|--------------|
| AGLA | Frequency | % Population |
| 500 | 9 | 0.14% |
| 1000 | 556 | 8.58% |
| 1500 | 3287 | 50.70% |
| 2000 | 1556 | 24.00% |
| 2500 | 648 | 10.00% |
| 3000 | 245 | 3.78% |
| 3500 | 120 | 1.85% |
| 4000 | 55 | 0.85% |
| 4500 | 3 | 0.05% |
| 5000 | 1 | 0.02% |
| 5500 | 2 | 0.03% |
| 7500 | 1 | 0.02% |
| 6483 | | |

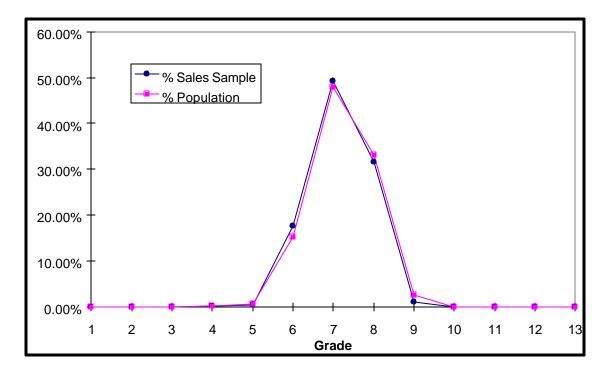


The sales sample frequency distribution follows the population distribution very closely with regard to Above Grade Living Area. This distribution is ideal for both accurate analysis and appraisals.

Comparison of Sales Sample and Population by Grade

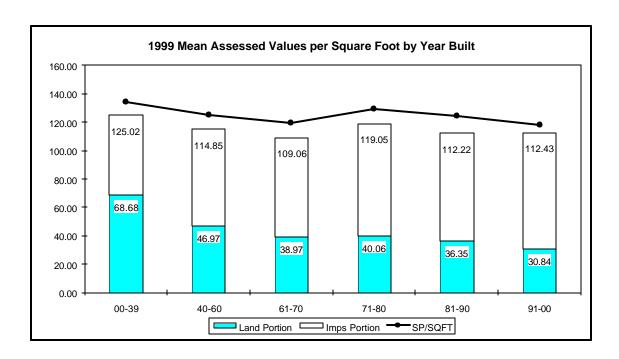
| Sales Sample | | |
|--------------|-----------|----------------|
| Grade | Frequency | % Sales Sample |
| 1 | 0 | 0.00% |
| 2 | 0 | 0.00% |
| 3 | 0 | 0.00% |
| 4 | 1 | 0.12% |
| 5 | 3 | 0.37% |
| 6 | 144 | 17.63% |
| 7 | 402 | 49.20% |
| 8 | 258 | 31.58% |
| 9 | 9 | 1.10% |
| 10 | 0 | 0.00% |
| 11 | 0 | 0.00% |
| 12 | 0 | 0.00% |
| 13 | 0 | 0.00% |
| | 817 | |

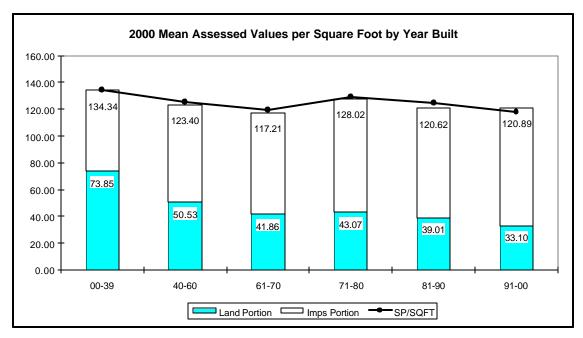
| Population | | |
|------------|-----------|--------------|
| Grade | Frequency | % Population |
| 1 | 0 | 0.00% |
| 2 | 0 | 0.00% |
| 3 | 2 | 0.03% |
| 4 | 10 | 0.15% |
| 5 | 44 | 0.68% |
| 6 | 993 | 15.32% |
| 7 | 3110 | 47.97% |
| 8 | 2147 | 33.12% |
| 9 | 169 | 2.61% |
| 10 | 6 | 0.09% |
| 11 | 2 | 0.03% |
| 12 | 0 | 0.00% |
| 13 | 0 | 0.00% |
| | 6483 | |



The sales sample frequency distribution follows the population distribution very closely with regard to Building Grade. This distribution is ideal for both accurate analysis and appraisals.

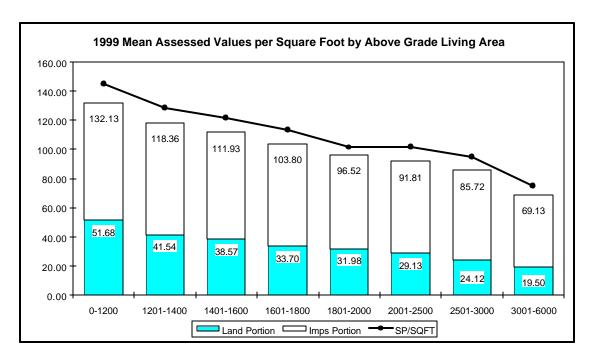
Comparison of Dollars Per Square Foot by Year Built

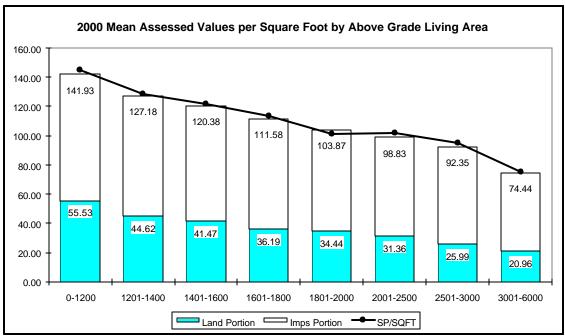




These charts clearly show an improvement in assessment level and uniformity by Year Built as a result of applying the 2000 recommended values. The values shown in the improvement portion of the chart represent the value for land and improvements.

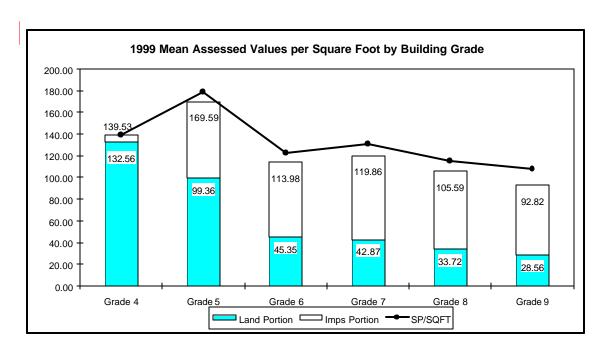
Comparison of Dollars Per Square Foot by Above Grade Living Area

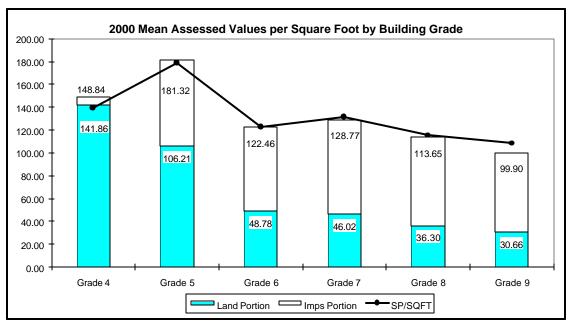




These charts clearly show an improvement in assessment level and uniformity by Above Grade Living Area as a result of applying the 2000 recommended values. The values shown in the improvement portion of the chart represent the value for land and improvements.

Comparison of Dollars Per Square Foot by Grade





These charts clearly show an improvement in assessment level and uniformity by Building Grade as a result of applying the 2000 recommended values. The values shown in the improvement portion of the chart represent the value for land and improvements. The sample consisted of one grade 4, three grade 5's and nine grade 9's so the data for these strata is not significant.